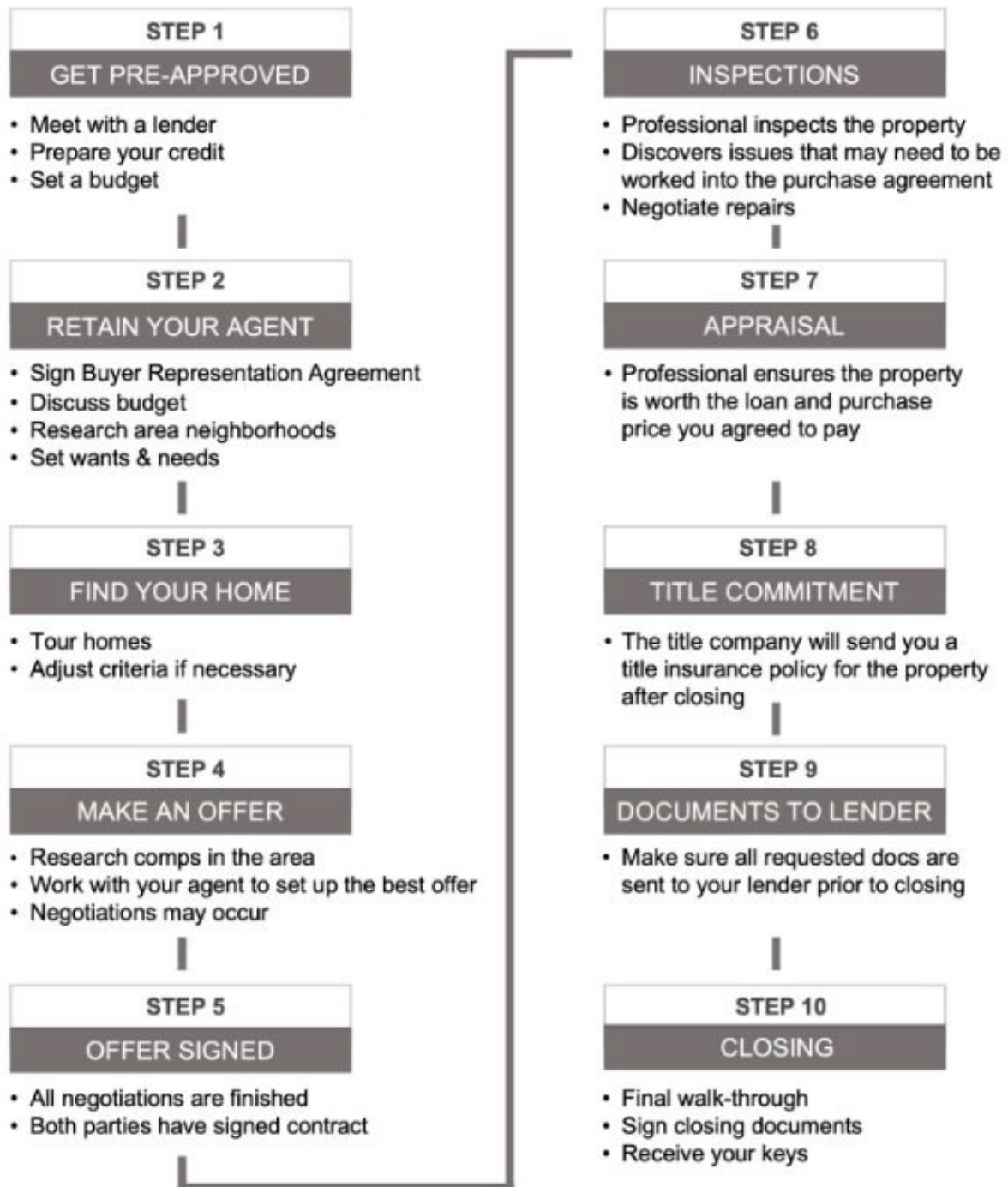


THE BUYER PROCESS



Buyer agency varies from state to state. Check your local rules to determine which elements apply to you.



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Point out the advantages of having a dedicated and experienced agent by their side throughout the home-buying process using this flowchart.



This graphic breaks down the 10 steps of the home-buying process.

As your agent, I'm here to make it simple.



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Sample scripts are not intended to be used verbatim.

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